



The Coastal Sales Center .com



The Coastal Sales Center Creating Wealth For Everyone



Christian Davis, Owner / Partner

Entrepreneur since the age of 18.

Tele-marketing, Direct Sales, Marketing Director, Sales Manager, Business Coach, Mentor, CEO of Direct Marketing firm, Certified Computer Consultant and Technician. Fund Raiser for United Chaplin's Association.

Hello my name is Christian Davis, I began my journey in the home based business industry, after being laid off from my job as a computer consultant.

After researching various businesses online, I found Coastal Vacations' Business opportunity. At that time I didn't have the amount of funds available to start at the level I wanted. I say this to not impress you, but to impress upon you, that this a life changing opportunity.

I have had the good fortune to only work for myself since finding Coastal Vacations. I knew with the return per sale that this was the one. I quickly saw the value in the Coastal products and an amazing business opportunity. I am living the life of my dreams and welcome the opportunity to help you live the life of your dreams.

About The Coastal Sales Center

The Coastal Sales Center was founded by Chris Davis & Wanda Wall.

We have been with the Coastal Vacations home based business industry for over 4 + years. Our backgrounds include management, advertising, web design, and over 35 years of combined sales experience in direct marketing.

Throughout our years of experience, we the found people who did not succeed in a home business, existed because of a lack of training, knowledge and support needed to build a successful business.

After working in various home business industries, making calls, setting appointments, follow up with prospective clients, closing sales and assisting people in the techniques on building a successful home business; we decided to combine our skills and experience.

With this in mind, The Coastal Sales Center was started in an effort to support our partners in all facets of the home based business, with ongoing training, online seminars and marketing strategies.

The Coastal Sales Center provides professional sales representatives to handle the part of the business where people need help the most , selling.

The Coastal Sales Center is here because there is a need for a simple system that allows people, regardless of background, a means to thrive.

If you have the desire to work for yourself, have more time to spend with family and friends, travel, create the income you have always wanted and just did not know how to go about it, then let us help.

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Wanda Wall, Owner / Partner

Marketing Director, Vice President of Lending, Branch Manager, Mortgage Lending, Coastal Vacations Sales Manager, Call Center Manager, Fund Raiser, Child Abuse Center, Search and Rescue and The American Heart Association, Lead Generator, Twenty-five plus years of management, marketing and sales

Hello, my name is Wanda Wall. I am a mother and business woman. Years ago, I decided to stop working for other people and work for myself, because I wanted to be home with my daughter. I was introduced to a call center and instantly knew, this was the answer I was looking for; so I got on-board. After about a year, Chris Davis and I went into partnership, and bought the call center.

I believe, if you truly want something bad enough, and you hang in there long enough, and never give up, you WILL succeed. I now live the life I always wanted. Being a business woman AND having time to spend with my daughter, has helped to create a bond I would have surely missed if I were working a 9-5 job. Working for myself is "priceless"!

If you are looking to create financial freedom and time to spend with family, I invite you to join our team. T.E.A.M. Together Everyone Achieves More. Chris and I genuinely care about our partners' success, and we are committed to giving 110% to make that happen.

Welcome The Coastal Sales Center

Creating Wealth For Everyone

Can You See Yourself Earning \$2,000- \$5,000

Or More A Week ,

Every Week for Life? Starting Next Week!

Dear New Friend and Fellow Entrepreneur,

Does it sound too good to be true? Skepticism is understandable, however, we are going to ask you simply to be open minded.

At no point will we ever pressure or convince you to work with us. If we have to do that, we would not want you in our business! Take the time to prove to it to yourself, that The Coastal Sales Center, is a very profitable, ethical business that frankly is just too good to pass up!

What Can This Business Do For You?

This business makes it possible for you to solve your financial problems and provides you with the time and freedom to pursue your life goals! It allows you to spend time with family and friends, without worrying about having to spend all your time working. If you like to travel, this allows you the freedom to vacation anywhere you like, on your own schedule, for pennies on the dollar.

This is not like multi-level marketing, where you definitely have to share your profits with the person who sponsored you, the person who sponsored your sponsor, and so on, and so on, **forever**.

Not to mention the fact that **you** have to do all the selling. With The Coastal Sales Center, everyone has an equal opportunity for success and **we** do all the selling for you.

Here are a number of unique features that will help you in ways, where most home based businesses fail. You are rewarded for your own efforts and performance (\$300 up to \$5,500 per sale). Once your sales are closed, we will ship the vacation packages to your new customer/member for you. All you need to do to make this extremely profitable, is simply advertise your own website, which we provide, and from there we take care of the rest.

Another unique option available, is the availability of a toll free phone number with your own personal extension so prospects can call into the tele-center in response to your advertising. This generates a lead for your back office so our Sales Associates can follow up on your behalf.



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The System & How It Works

YOU MAKE a MINIMUM \$300 - \$5,500 Commission on EACH sale and we do 90 % of the work for you.

1. We start by plugging YOU into our revolutionary In-House Turn-Key Marketing System, which provides prospects for us to call and sell for you.
2. We take your prospects through a professional live presentation which explains the business, so YOU don't have to.
3. We follow through with your prospects individually, directing them to take action and get involved.
4. We provide you with a Real Time tracking system, where you have access to view personal conversations between your prospects and our staff, providing accountability and integrity for the system.
5. We have live Q and A calls, where we present the business, answer questions from people all over the world, directing them to take action. You can spend time doing other things while we answer the toughest questions from your prospects so you don't have to.
6. Our professional sales team treats people with respect. We do not use "hard sales techniques." They answer your prospects questions, present the business and follow up to help them to get started... so you don't have to.
7. You are not required to ask for money. Our sales team will collect the money for each sale made on your behalf so you don't have to. Then you receive a check in the amount of \$300 - \$5,500 from each sale as you become Qualified at each Coastal Director Level. Important ... you are paid from the first Sale.
8. You will never have to stock or handle any products. We handle all the shipping of your products for you, sending your new Business Associates their vacation membership packages, saving you \$25 -\$150 in shipping fees.
9. Receive your very own beautiful and professionally designed website to Jump-start your business. This alone, is a substantial savings!
10. We will teach your new associates how to use our revolutionary system, thereby duplicating your efforts and the efforts of others. We will provide them resources to learn how to advertise, place ads, and learn how to market their business while you sit back, and watch the checks roll in.

The Coastal Sales Center is dedicated to its partners' success. We strive to provide the best service possible, including researching new ways to market your business and retaining a professional sales team to get the job done.

We believe it takes working together and supporting one another to build a strong successful business. We invite YOU to join our team and share in building your successful business.



International Sales Manager

Caroline Schneider, Spain

Vice-President, Board of Directors, British School, Tenerife, Canary Islands Spain.

Wrote Doctorate PhD at the University of London UK

Business owner:
Fruit wholesaler .Sales coach and trainer in several languages for real estate and tourism.

Sales coach online, manager of an international sales team.

Fluent in 4 languages, and speaks 2 additional languages at colloquial level.

Justice department. , Fund raiser and Administrator.

Owner of 2 additional home businesses, Online Network Marketing.



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Business Comparison

Businesses Model A

(No Sales Center)

Traditional home businesses, You are taught multiple ways to market your business, how to make prospecting calls using a script, what to say to prospects, how to follow up with prospects, chase prospects, and close sales.

You also have to learn the product – in some instances stock product – and in most cases handle the shipping of the product and establish some form of collecting payment as well as record keeping of all sales.

You typically will make 50 -150 phone calls per week. Then follow up with the people you manage to get in contact with.

Remember, there is a lot of work on your part in building the business . You are the person doing the Prospecting, Follow-up calls, Setting the Appointments. You are

also the trainer. You must train the people you bring into the business. This is extremely time consuming and takes away from you running your business.

This is what is known as, a people dependent system. People must duplicate your efforts in order to earn thousands of dollars. But wait, what if they can't. Then your income is based on them doing the selling.

Then your SYSTEM IS PEOPLE DEPENDENT. This is the structure of most home businesses and where people find it most challenging in getting the business into profit.

You Do All The Work Yourself

Businesses Model B

(With The Sales Center)

The Coastal Sales Center is different from other home based businesses. You don't have to

make prospecting calls, Learn how to use a script, Know what to say to Prospects, Learn how to follow up with prospects, Chase prospects and close the sales. You will not need a merchant account to collect funds from sales and you will not have to ship products.

We take on the responsibility of making the

prospecting calls so you don't have to.

We will call your prospects, We will explain the

business, We will handle the follow up calls , and handle the closing of all sales for you.

You never have to make 50 - 150 phone calls or follow with anyone ever, for that matter, unless you choose to.

Simply Advertise Your Business, which will provide us people to talk to; that is your only part. We will provide the service needed for the people we bring into the business for you.

(SYSTEM A) Most challenging system for getting a business into profit. This system is dependent on the sales of new people in the business, like yourself.

(SYSTEM B) Most practical system. Even if you CAN sell – those you DO sell most likely can not, or will not sell. Start your business with a built in professionally trained sales team, where You're In Business For Yourself But Not By Yourself. Hire A

Professional Sales Team

We do the selling for you

You earn \$300—\$5,500 Per sale